

Director of Development – Kick off 5/1/2020

Seeking a highly qualified individual as Director of Development to oversee the operations and fundraising activities in the Arkansas market. The Director will develop and implement a strategic fundraising plan to raise significant funding from top business leaders in the Little Rock area, and throughout Arkansas, and to ensure the long-term success and growth of the program.

Primary Job duties and responsibilities

- Give vision and leadership to the long-term strategic and day-to-day activities of
- Raise resources sufficient to ensure the financial health of the Arkansas organization and to meet its growth objectives year over year.
- Lead donor engagement activities, including identification of individuals
- Responsible for leading in a manner that supports and guides the organization's mission as defined by the Board of Directors.
- Responsible for communicating effectively and in a timely and accurate manner, all information necessary for the National Office to make informed decisions.
- Responsible for strategic planning to ensure that the Arkansas office can successfully fulfill its mission
- Oversee and direct appropriate resources to ensure that the operations support the programmatic and fundraising plans.
- As the organization grows local donor base, individual will carry increased responsibility for the effective administration of operations and hiring and retention of competent, qualified staff in a manner commensurate with available resources of the Arkansas office.

Requirements:

- Unwavering belief in the mission to help children attend better schools
- Bachelor's Degree
- Strong organizational abilities including planning, delegating, and task facilitation
- 5+ years of major gifts fundraising experience, business development experience
- Skills to collaborate with and motivate donors and other volunteers

SOW

Search Process

Tri-Search will work closely with ACE Scholarships to determine the specific search process that will be used for this unique assignment. Upon signing of this agreement, we will form a partnership that will enable us to work together to identify target companies in conjunction with your internal team for this assignment. Tri-Search will identify those individuals within the companies that have the targeted skill sets, and proactively contact them with your

opportunity.

Cancellation

ACE Scholarships may discontinue this assignment by written notification at any time. In the unlikely event that this occurs, our first billing (engagement fee) is a minimum retainer and is non-refundable even if cancellation occurs within 30 days of your acceptance of this proposal.

Guarantee

Tri-Search will guarantee this position for a period of 1 year from the start date. If the candidate is terminated within the first year of employment, Tri-Search will conduct a new search to replace that individual with no additional retainer (charging only expenses as incurred).